# Analysis of Inventory System with Quadratic Deterioration and Two Levels of Trade Credits 

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#### Abstract

The main purpose of this study is to investigate the effect of quadratic deterioration rate for inventory system with two levels of trade credits. Also the convexity of the retailer's inventory system is developed. Finally, a theorem is developed to determine the retailer's optimal replenishment cycle time efficiently.


Keywords: EOQ, Inventory, Quadratic deterioration, Two levels of trade credit.

## Introduction

In the traditional Economic Order Quantity (EOQ) model, it was taoitly assumed that the buyer must pay for the items purchased as soon as the items are received. However, in practice, the supplier frequently offers its retailer the trade credit (or permissible delay in payments) to attract retailer who consider it to be a type of price reduction.

Goyal [1] derived and EOQ model under the conditions of permissible delay in payments. But he implicitly assumed only one level of trade credit. That is the supplier offers its retailer the trade credit by the retailer does not offer its customer the trade credit. Recently, Huang [2] modified this assumption to two levels of trade credit. That is, not only the supplier offers its retailer the trade credit but also the retailer offers its customer the trade credit. But the decay item was ignored in their models. However, many studies related to the inventory considered the decay item under the trade credit could be found.
In this paper, we develop a model by considering time dependent decay item under two levels of trade credit. Then we model the retailer's inventory system as a cost minimization problem to determine the retailer's optimal replenishment cycle time.

## Assumption

- Demand rate, $D$, is known and constant.
- Shortages are not allowed.
- Time period is infinite.
- Replenishment is instantaneous.
- There is no repair or replacement of the deteriorated inventory during a given cycle.
- There is quadratic deterioration rate $(a+b t+$ $c t^{2}: a, b$, and $c$ constant fraction on hand inventory per unit time). $I_{k} \geq I_{e}, M \geq N$
- When the $T \geq M$, the account is settled at $T=M$ and the retailer starts paying for the interest charges on the items in stock with rate $I_{k}$. When $T \leq M$ the account is settled at $T=M$ and the retailer does not need to pay any interest charge.
- The retailer can accumulate revenue and earn interest after its customer pays of the amount of purchasing cost to the retailer until the end of the trade credit period offered by the supplier. That is, the retailer can accumulate revenue and earn interest during the period N to M with rate $I_{e}$ under the condition of trade credit.


## Notations

$D=$ Demand rate per year
$A=$ Ordering cost per order
$c=$ Unit purchasing price per item
$h=$ Unit stock holding cost per item per year excluding interest charges.
$a+b t+c t^{2}=$ Deterioration rate, $\mathrm{a}, \mathrm{b}, \mathrm{c} \square \sqcap \mathrm{o}, \mathrm{a}>$ b, $\mathrm{a}>\mathrm{c}$
$I=$ Interest earned per \$ per year
I = Interest charged per \$ in stocks per year by the supplier.
$M=$ The retailer's trade credit period offered by supplier in years.
$N=$ The customer's trade credit period offered by retailer in years.
$Q=$ The order quantity
$T=$ The cycle time in years
TVC $(T)=$ The annual total variable cost, which is a function of $T$
$T^{*}=$ The optimal replenishment cycle time which minimizes TCT ( $T$ ) when $T>0$

## Mathematical Model

Le $Q(t)$ denote the on-hand inventory level at time $t$, which is depleted by the effect of demand and quadratic deterioration, then the differential equation which describes the instantaneous states of $Q(t)$ over $(o, T)$ is given as
$\frac{d Q(t)}{d t}+\left(a+b t+c t^{2}\right) Q(t)=-D \quad 0 \leq t \leq T$
then with boundary condition $Q(T)=0$. The solution of above equation is given by
$Q(t)=-D e^{-\left(\mathrm{at}+\mathrm{b}^{2} / 2+\mathrm{c}^{3} / 3\right)} \int e^{\left.\mathrm{a}+\mathrm{b}^{2} / 2+\mathrm{c}^{3} / 3\right)} d t+D e^{-\left(\mathrm{at}+\mathrm{b}^{2} / 2+\mathrm{c}^{3} / 3\right)} \int e^{\left.\mathrm{aT}+\mathrm{bT} / 2+\mathrm{c}^{3} / 3\right)} d T \quad 0 \leq t \leq T$
Noting that $Q(0)=Q$, the quantity ordered each replenishment cycle is
$Q=D\left(\int e^{\left(a T+b T^{2} / 2++\mathrm{T}^{\mathrm{T} / 3}\right)} d T-\int e^{\left.a t+b t^{2} /+\mathrm{c} \mathrm{c}^{3} / 3\right)} d t\right)_{t=o}$

Furthermore, the total variable cost function per cycle consists of the ordering cost, inventory holding cost, cost of deteriorated units and capital
opportunity cost. From now on, the individual cost is evaluated before they are grouped together.

* Annual ordering Cost $=A / T$
* Annual inventory holding cost (including the capital opportunity cost)
$=\frac{h}{T} \int_{o}^{T} Q(t) d t$
$=\frac{h D}{T} \int_{o}^{T}\left(-e^{-\left(a t+b t^{2} / 2+\mathrm{c}^{3} / 3\right)} \int e^{\left(a t+b t^{2} / 2+\mathrm{c}^{3} / 3\right)} d t+e^{-\left(a t+b t^{2} / 2+\mathrm{c}^{3} / 3\right)} \int e^{\left(a T+b T^{2} / 2++\mathrm{c}^{3} / 3\right)} d T\right)$
* Annual cost of Deteriorated units
$=\frac{C\left(Q-\int_{o}^{T} D d t\right)}{T}$
$=\frac{D C}{T}\left[\left(\int e^{\left(a T+b T^{2} / 2+\mathrm{c}^{3} / 3\right)} d T-\int e^{\left(a t+b t^{2} / 2+\mathrm{c}^{3} / 3\right)} d t\right)_{t=0}-T\right]$
Case $T \geq M$ : The annual capital opportunity cost
* From assumption (8) and (9), there are three cases to discuss annual capital opportunity cost.

$$
\begin{align*}
& =\frac{C I_{K} \int_{m}^{T} Q(t) d t-C I e \int_{N}^{M} D t d t}{T} \\
& =\frac{C I_{K} D}{T} \int_{M}^{T}\left[-e^{-\left(a t+b t^{2} / 2+\mathrm{cl}^{3} / 3\right)} \int e^{\left(a t+b t^{2} / 2+\mathrm{c}^{3} / 3\right)} d t+e^{-\left(a t+b t^{2} / 2+\mathrm{c}^{\mathrm{s} / 3}\right)} \int e^{\left(a T+b T^{2} / 2+\mathrm{c} \mathrm{C}^{3} / 3\right)} d T\right] d t  \tag{7}\\
& -\frac{C I e D\left(M^{2}-N^{2}\right)}{2 T}
\end{align*}
$$

Case $\leq T \leq M$ : The annual capital opportunity cost
$=-\frac{C I e\left[\int_{M}^{T} D t d t+D T(M-T)\right]}{T}$
$=-\frac{C I e D}{2 T}\left[2 M T-N^{2}-T^{2}\right]$
Case $<N$ : The annual capital opportunity cost
$=\frac{-C I e \int_{N}^{M} D T d t}{T}=-\operatorname{CIe} D(M-N)$
According to the above arguments, we
have $T V C(T)=\left\{\begin{array}{lll}T V C_{1}(T) & \text { if } & M \leq T \\ T V C_{2}(T) & \text { if } & N \leq T<M \\ T V C_{3}(T) & \text { if } & 0<T<N\end{array}\right.$
Where
$T V C_{1}(T)=A \backslash T+\frac{h D}{T} \int_{0}^{T}\left(e^{-\left(a t+b t^{2} / 2+\mathrm{c}^{\mathrm{s} / 3}\right)} \int e^{\left(a t+b t^{2} / 2+\mathrm{c} \mathrm{c}^{3} / 3\right)} d t\right.$
$\left.+e^{-\left(a t+b t^{2} / 2+\mathrm{c}^{3} / 3\right)} \int e^{\left(a T+b T^{2} / 2+\mathrm{c}^{3} / 3\right)} d T\right) d t+\frac{D C}{T}\left[\left(\int e^{\left(a T+b T^{2} / 2+\mathrm{c}^{3} / 3\right)} d T-\int e^{\left(a t+b t^{2} / 2+\mathrm{c}^{3} / 3\right)} d t\right)_{t=o}-T\right]$
$\frac{D C I_{k}}{T} \int_{M}^{T}\left(-e^{-\left(a t+b t^{2} / 2+\mathrm{c} \mathrm{c}^{3} / 3\right)} \int e^{\left(a t+b t^{2} / 2+\mathrm{c} \mathrm{c}^{3} / 3\right)} d t+e^{-\left(a t+b t^{2} / 2+\mathrm{c}^{3} / 3\right)}\right.$
$\left.\int-e^{\left(a T+b T^{2} / 2+\mathrm{c} \mathrm{T}^{3 / 3}\right)} d T\right) d t-\frac{C \operatorname{IeD}}{2 T}\left(M^{2}-N^{2}\right)$
$T V C_{2}(T)=A / T+\frac{h D}{T} \int_{0}^{T}\left(-e^{\left(a t+b t^{2} / 2+\mathrm{c}^{\mathrm{B}} / 3\right)} \int e^{\left(a t+b t^{2} / 2+\mathrm{c}^{\mathrm{B}} / 3\right)} d t\right.$
$\left.+e^{-\left(a t+b t^{2} / 2+\mathrm{c}^{3} / 3\right)} \int e^{a T+b T^{2} / 2+\mathrm{cT} / 3} d T\right) d t+\frac{D C}{T}\left[\left(\int e^{\left(a T+b T^{2} / 2+\mathrm{cT} 3 / 3\right)} d T-e^{\left(a t+b t^{2} / 2+\mathrm{c} 3 / 3\right)} d t\right)_{t=0}-T\right]$
$-\frac{C I e D}{2 T}\left[2 M T-N^{2}-T^{2}\right]$
$T V C_{3}(T)=A / T+\frac{h D}{T} \int_{o}^{T}\left(-e^{-\left(a t+b t^{2} / 2+c c^{3} / 3\right)} \int e^{\left(a t+b t^{2} / 2+\mathrm{ct}^{3} / 3\right)} d t+\right.$
$\left.e^{-\left(a t+b t^{2} / 2+\mathrm{c}^{\mathrm{B} / 3}\right)} \int e^{a T+b T^{2} / 2+\mathrm{c} \mathrm{c}^{3} / 3} d T\right) d t+\frac{D C}{T}\left[\left(\int e^{a T+b T^{2} / 2+\mathrm{c} \mathrm{T}^{3} / 3} d T-\int e^{\left(a t+b t^{2} / 2+\mathrm{c} \mathrm{c}^{\mathrm{B} / 3}\right)} d t\right)_{t=0}-T\right]$
$-\operatorname{CIeD}(M-N)$
Since $\quad T V C_{1}(M)=T V C_{2}(M)$ and $T V C_{2}(N)=\quad \bullet T V C_{1}(T)$ is convex on $[M, \infty)$
$T V C_{3}(N), T V C(T)$ is continuous and well defined. - $T V C_{2}(T)$ is convex on $[0, \infty)$

## The Convexity

Here we shall show that three inventory functions described as above section are convex on their appropriate domains.

- $\quad T V C_{3}(T)$ is convex on $[0, \infty)$
- $\quad T V C(T)$ is convex on $[0, \infty)$

Before proving Theorem 1, we need the following lemma.

Suppose $P=-e^{-\left(a t+b t^{2} / 2+\mathrm{c} \mathrm{c}^{3} / 3\right)} \int e^{\left(a+b t^{2} / 2+\mathrm{c}^{\mathrm{B} / 3}\right)} d t+e^{-\left(a t+b t^{2} / 2+\mathrm{c}^{\mathrm{s} / 3}\right)} \int e^{\left(a T+b T^{2} / 2+\mathrm{c} \mathrm{T}^{3} / 3\right)} \mathrm{dT}$
Leema:- $\int_{M}^{T} P d t-\frac{\partial}{\partial T} \int_{M}^{T} P d t+\frac{T^{2}}{2} \frac{\partial^{2}}{\partial T^{2}} \int_{M}^{T} P d t-\frac{\left(M^{2}-N^{2}\right)}{2}>0$, if $T \geq M$
Proof:

$$
g(T)=\int_{M}^{T} P d t-T \frac{\partial}{\partial T} \int_{M}^{T} P d t+\frac{T^{2}}{2} \frac{\partial^{2}}{\partial T^{2}} \int_{M}^{T} P d t-\frac{\left(M^{2}-N^{2}\right)}{2}
$$

Then we have
$g^{\prime}(T)=\frac{T^{2}}{2} \quad \frac{\partial^{3}}{\partial T^{3}} \int_{M}^{T} P d t$
So $g(T)$ is increasing on $(M, \infty)$ and $g(T)>g(M)=\frac{N^{2}}{2}>0$
If $T>M$ Consequently $\int_{M}^{T} P d t-T \frac{\partial}{\partial T} \int_{M}^{T} P d t+\frac{T^{2}}{2} \frac{\partial^{2}}{\partial T^{2}} \int_{M}^{T} P d t-\frac{\left(M^{2}-N^{2}\right)}{2}>0$
if $T \geq M$. This is completes the proof.

## The Proof of Theorem 1

(1) From equation (11)

$$
\begin{aligned}
& T V C_{1}^{\prime}(T)=-\frac{A}{T^{2}}-\frac{h D}{T^{2}} \int_{o}^{T} P d t+\frac{h D}{T} \frac{\partial}{\partial T} \int_{0}^{T} P d t-\frac{D C}{T^{2}}\left[(P)_{t=o}-T\right] \\
& +\frac{D C}{T T} \frac{\partial}{\partial T}\left((P)_{t=0}\right)-\frac{D C}{T}-\frac{D C}{T^{2}} I_{K} \int_{M}^{T} P d t+\frac{D C}{T} I_{K} \frac{\partial}{\partial T} \int_{M}^{T} P d t+\frac{C I e D}{2 T^{2}}\left(M^{2}-N^{2}\right)
\end{aligned}
$$

$$
T V C_{1}^{\prime}(T)=-A / T^{2}-\frac{h D}{T^{2}} \int_{0}^{T} P d t+\frac{h D}{T} \frac{\partial}{\partial T} \int_{0}^{T} P d t-\frac{D C}{T^{2}}\left((P)_{t=0}\right)
$$

$$
\begin{equation*}
+\frac{D C}{T} \cdot \frac{\partial}{\partial T}\left((P)_{t=0}\right)-\frac{D C}{T^{2}} I_{K} \int_{M}^{T} P d t+\frac{D C}{T} I_{K} \frac{\partial}{\partial T} \int_{M}^{T} P d t+\frac{C I e D}{2 T^{2}}\left(M^{2}-N^{2}\right) \tag{14}
\end{equation*}
$$

$T V C_{1}^{\prime \prime}(T)=\frac{2 A}{T^{3}}+\frac{2 D h}{T^{3}} \int_{o}^{T} P d t-\frac{h D}{T^{2}} \cdot \frac{\partial}{\partial T} \int_{0}^{T} P d t-\frac{h D}{T^{2}} \frac{\partial}{\partial T} \int_{0}^{T} P d t+\frac{h D}{T} \frac{\partial^{2}}{\partial T^{2}}$
$\int_{0}^{T} P d t+\frac{2 D C}{T^{3}}\left((P)_{t=0}\right)-\frac{D C}{T^{2}} \frac{\partial}{\partial T}\left((P)_{t=0}\right)-\frac{D C}{T^{2}} \frac{\partial}{\partial T}\left((P)_{t=0}\right)+\frac{D C}{T} \frac{\partial^{2}}{\partial T^{2}}\left((P)_{t=0}\right)$
$+\frac{2 D C}{T^{3}} I_{K} \int_{M}^{T} P d t-\frac{D C}{T^{2}} I_{K} \frac{\partial}{\partial T} \int_{M}^{T} P d t-\frac{D C}{T^{2}} I_{K} \frac{\partial}{\partial T} \int_{M}^{T} P d t+\frac{D C}{T} I_{K} \frac{\partial^{2}}{\partial T^{2}}$
$\int_{M}^{T} P d t-\frac{2 C I e D}{2 T^{3}}\left(M^{2}-N^{2}\right)$
$T V C_{1}^{\prime \prime}(T)=2 A / T^{3}+\frac{2 D}{T^{3}}\left[h \int_{o}^{T} P d t+C\left((P)_{t=0}\right)-T\left(h \frac{\partial}{\partial T} \int_{0}^{T} P d t+C \frac{\partial}{\partial T}\left((P)_{t=0}\right)\right)\right.$
$\left.+\frac{T^{2}}{2}\left(h \frac{\partial}{\partial T^{2}} \int_{0}^{T} P d t+C \frac{\partial^{2}}{\partial T^{2}}\left((P)_{t=0}\right)\right)\right]+\frac{2 C D I_{k}}{T^{3}}\left[\int_{M}^{T} P d t-T \frac{\partial}{\partial T} \int_{M}^{T} P d t+\frac{T^{2}}{2} \frac{\partial^{2}}{\partial T^{2}}\right.$
$\left.\int_{M}^{T} P d t\right]-\frac{2 C l e D}{T^{3}}\left[M^{2}-N^{2}\right]$

Now $\frac{2 D}{T^{3}}\left[h \int_{0}^{T} P d t+C\left((P)_{t=0}\right)-T\left(h \frac{\partial}{\partial T} \int_{0}^{T} P d t+C \frac{\partial}{\partial T}\left((P)_{t=0}\right)\right)+\frac{T^{2}}{2}\left(h \frac{\partial^{2}}{\partial T^{2}}\right.\right.$
$\left.\int_{0}^{T} P d t+C \frac{\partial^{2}}{\partial T^{2}}\left((P)_{t=0}\right)\right]=0$
$T V C^{\prime \prime}(T) \geq \frac{2 A}{T^{3}}+\frac{2 C D I_{k}}{T^{3}}\left[\int_{M}^{T} P d t-T \frac{\partial}{\partial T} \int_{M}^{T} P d t+\frac{T^{2}}{2} \cdot \frac{\partial^{2}}{\partial T^{2}} \int_{M}^{T} P d t-\frac{\left(M^{2}-N^{2}\right)}{2}\right]$
Using lemma $\frac{d^{2} T V C_{1}(T)}{d T^{2}}>0$ if $T \geq M$, Therefore $T V C_{1}(T)$ is convex on $[M, \infty)$
From equation (12)
$T V C_{2}^{\prime}(T)=-A / T^{2}-\frac{h D}{T^{2}} \int_{0}^{T} P d t+\frac{h D}{T} \frac{\partial}{\partial T} \int_{0}^{T} P d t-\frac{D C}{T^{2}}\left((P)_{t=0}\right)+\frac{D C}{T} \frac{\partial}{\partial T}\left((P)_{t=0}\right)$
$-\frac{C I e D}{2 T^{2}}\left(N^{2}-T^{2}\right)$
$T V C_{2}^{\prime \prime}(T)=\frac{2 A}{T^{3}}+\frac{2 D}{T^{3}}\left[h \int_{o}^{T} P d t+C\left((P)_{t=0}\right)-T\left(h \frac{\partial}{\partial T} \int_{0}^{T} P d t+C \frac{\partial}{\partial T}\left((P)_{t=0}\right)\right.\right.$
$+\frac{T^{2}}{2}\left(h \frac{\partial^{2}}{\partial T^{2}} \int_{0}^{T} P d t+C \frac{\partial^{2}}{\partial T^{2}}\left((P)_{t=0}\right)\right]+\frac{C I e D N^{2}}{T^{3}}$
$T V C_{2}^{\prime \prime}(T)>\frac{2 A}{T^{3}}+\frac{2 I e D N^{2}}{T^{3}}>0$
From equation (13)

$$
\begin{align*}
& T V C_{3}^{\prime}(T)=-A / T^{2}-\frac{h D}{T^{2}} \int_{0}^{T} P d t+\frac{h D}{T} \frac{\partial}{\partial T} \int_{0}^{T} P d t-\frac{D C}{T^{2}}\left((P)_{t=0}\right)+ \\
& \frac{D C}{T} \frac{\partial}{\partial T}\left((P)_{t=0}\right) \tag{20}
\end{align*}
$$

$T V C_{3}^{\prime \prime}(T)=\frac{2 A}{T^{3}}+\frac{2 D}{T^{3}}\left[h \int_{0}^{T} P d t+C\left((P)_{t=0}\right)-T\left(h \frac{\partial}{\partial T} \int_{0}^{T} P d t+C \frac{\partial}{\partial T}\left((P)_{t=0}\right)\right)\right.$
$\left.+\frac{T^{2}}{2}\left(h \frac{\partial^{2}}{\partial T^{2}} \int_{0}^{T} P d t+C \frac{\partial^{2}}{\partial T^{2}}((P) t=0)\right)\right]$

$$
\begin{equation*}
T V C_{3}^{\prime \prime}(T)>2 A / T^{3}>0 \tag{22}
\end{equation*}
$$

Therefore, $T V C_{2}(T)$ and $T V C_{3}(T)$ is convex on $(0, \infty)$ respectively.
(4) Case (1) implies that $T V C_{1}{ }^{\prime}$ is increasing on $[M, \infty)$. Case (2) and (3) implies that $T V C_{2}(T)$ and $T V C_{3}(T)$ is increasing on ( $\left.0, \mathrm{M}\right]$. Since $T V C_{1}^{\prime}(M)=T V C_{2}^{\prime}(M)$ and $T V C_{2}^{\prime}(N)=T V C_{3}^{\prime}(N)$, then $T V C^{\prime}(T)$ in increasing on $T>0$. Consequently $T V C(T)$ is convex on $T>0$. Combing the above arguments, we have completed the proof.

## Determination of the

## Replacement Cycle Time $T^{*}$

Consider the following equation
If the root of Eq. 23, 24 or 25 exist, then it is unique. For convenience, let $T_{i}^{*}(i=1,2,3)$ denote the root of Eq. 23, 24 and 25, respectively. By the convexity of $T V C_{i}(T)(i=1,2,3)$, we see
$T V C_{1}(T)\left\{\begin{array}{lllc}<0 & \text { if } & M \leq T<T_{1}^{*} & 26(a) \\ =0 & \text { if } & T=T_{1}^{*} & 26(b) \\ >0 & \text { if } & T=T_{1}^{*} & 26(c)\end{array}\right.$
$T V C_{2}(T)\left\{\begin{array}{llll}<0 & \text { if } & N \leq T<T_{2}^{*} & 27(a) \\ =0 & \text { if } & T=T_{2}^{*} & 27(b) \\ >0 & \text { if } & T=T_{2}^{*} & 27(c)\end{array}\right.$
and
$T V C_{3}(T)\left\{\begin{array}{llll}<0 & \text { if } & N \leq T<T_{3}^{*} & 28(a) \\ =0 & \text { if } & T=T_{3}^{*} & 28(b) \\ >0 & \text { if } & T=T_{3}^{*} & 28(c)\end{array}\right.$

Althoughlim ${ }_{T-0} T V C_{1}=\infty$, we can not make sure that whether $\lim _{T-0} T V C_{1}(T)$ is less than 0 , therefore, one of the following results will be occurred. One is that if $T V C_{1}(M)<0$,. then $T_{1}^{*}$ exists and $T_{1}^{*} \geq M$, the other is that if $T V C_{1}(M)>$ 0 , then the convexity of $T V C_{1}(T)$ on $[M, \infty)$ implies that $T V C_{1}(T)$ is increasing on $[M, \infty)$ On the other hand, it is needless to say that Eq. 15 a-c and 16a-
c implies that $T V C_{1}(T)$ is decreasing on ( $0, T_{1}^{*}$ ] and increasing on $\left[T_{1}^{*}, \infty\right)$ for $i=2,3$. in addition $\lim _{T-0} T V C_{1}(T)=-\infty$ and $\lim _{T-0} T V C_{1}(T)=\infty$ the Intermediate Value Theorem implies that $T_{2}^{*}$ and $T_{3}^{*}$ are exist.

From equation (14), (17) and (20),
$T V C_{1}^{\prime}(T)=T V C_{2}^{\prime}(M)=-A / M^{2}-\frac{h D}{M^{2}}\left[\int_{0}^{T} P d t\right]_{T=M}+\frac{h D}{M}\left[\frac{\partial}{\partial T} \int_{0}^{T} P d t\right]_{T=M}$
$-\frac{D C}{M^{2}}\left((P)_{t=0}\right)_{T=M}+\frac{D C}{M}\left(\frac{\partial}{\partial T}\left((P)_{t=0}\right)\right)_{T=M}-\frac{D C}{M^{2}} I_{K}\left(\int_{M}^{T} P d t\right)_{T=M}$
$+\frac{D C}{M} I_{K}\left(\frac{\partial}{\partial T} \int_{M}^{T} P d t\right)_{T=M}+\frac{C I_{e} D}{2 M^{2}}\left(M^{2}-N^{2}\right)$
and $T V C_{2}^{\prime}(N)=T V C_{3}^{\prime}(N)=-A / N^{2}-\frac{h D}{N}\left(\int_{0}^{T} P d t\right)_{T=N}+\frac{h D}{N}\left(\frac{\partial}{\partial T} \int_{0}^{T} P d t\right)_{T=N}$ $-\frac{D C}{N^{2}}\left((P)_{t=0}\right)_{T=N}+\frac{D C}{N^{2}}\left(\frac{\partial}{\partial T}\left((P)_{t=0}\right)_{T=N}\right.$
For convenience, we define
$\Delta_{1}=-A / M^{2}-\frac{h D}{M^{2}}\left(\int_{0}^{T} P d t\right)_{T=M}+\frac{h D}{M}\left(\frac{\partial}{\partial T} \int_{0}^{T} P d t\right)_{T-M}$
$-\frac{D C}{M^{2}}\left((P)_{t=0}\right)_{T=M}+\frac{D C}{M}\left(\frac{\partial}{\partial T}\left((P)_{t=0}\right)_{T=M}\right)+\frac{C I e D}{2 M^{2}}\left(M^{2}-N^{2}\right)$
and
$\Delta_{2}=-A / N^{2}-\frac{h D}{N^{2}}\left(\int_{0}^{T} P d t\right)_{T=N}+\frac{h D}{N}\left(\frac{\partial}{\partial T} \int_{0}^{T} P d t\right)_{T-M}$
$-\frac{D C}{N^{2}}\left((P)_{t=0}\right)_{T=N}+\frac{D C}{N}\left(\frac{\partial}{\partial T}\left((P)_{t=0}\right)_{T=N}\right)$
Since $T V C_{2}(T)$ is convex on $T>0$ which implies that $T V C_{2}^{1}(T)$ is increasing on $T>0$, we have $\Delta_{1}=T V C_{2}^{\prime}(M)>T V C_{2}^{\prime}(N)=\Delta_{2}$

## Theorem 2

1. If $\Delta_{1} \leq 0$, thenTVC $(T)=T V C_{1}\left(T_{1}^{*}\right)$. Hence $T *$ is $T_{1}^{*}$
2. If $\Delta_{2} \leq 0$, then $T V C(T)=T V C_{3}\left(T_{3}^{*}\right)$. Hence $T^{*}$ is $T_{3}^{*}$
3. If $\Delta_{1} \leq 0$, then $\Delta_{2}<0$, thenTVC $\left(T^{*}\right)=T V C_{2}\left(T_{2}^{*}\right)$. Hence $T^{*}{ }^{*} T_{2}^{*}$

## Proof

1. If $\Delta_{1} \leq 0$, then $\Delta_{2} \leq 0$ which implies that $T V C_{1}^{\prime}(M)=T V C_{2}^{\prime}(M) \leq 0$ and $T V C_{2}^{\prime}(N)=T V C_{3}^{\prime}(N)<0$ Equation 26a-c28a-c imply that
(i) $\quad T V C_{1}(T)$ is decreasing on $\left[M, T_{1}^{*}\right)$ and increasing on $\left[T_{1}^{*}, \infty\right)$.
(ii) $\quad T V C_{2}(T)$ is decreasing on $[N, M)$.
(iii) $T V C_{3}(T)$ is decreasing on $(0, N)$.

Combining (i) and (iii), we conclude that $T V C(T)$ has the minimum value at $T=T_{1}^{*}$ on $(0, \infty)$. Hence, we conclude that $\operatorname{TVC}\left(T^{*}\right)=T V C_{1}\left(T_{1}^{*}\right)$. Consequently, $T^{*}$ is $T_{1}^{*}$.
2. If $\Delta_{2} \geq 0$, then $\Delta_{1}>0$, which implies that $T V C_{1}^{\prime}(M)=T V C_{2}^{\prime}(M)>0$ and $T V C_{2}^{\prime}(N)=T V C_{3}^{\prime}(N) \geq 0$. Equation 26a-c-28a-c imply that.
(i) $\quad T V C_{1}(T)$ is increasing on $[M, \infty)$.
(ii) $T V C_{2}(T)$ is increasing on $[N, M)$.
(iii) $\quad T V C_{3}(T)$ is decreasing on ( $\left.0, T_{3}^{*}\right]$ and increasing on $\left[T_{3}^{*}, N\right)$.

Combining (i), (ii) and (iii), we conclude that TVC ( $T$ ) has the minimum value at $T=T_{3}^{*}$ on $(0, \infty)$.
Hence, we conclude that $\operatorname{TVC}\left(T^{*}\right)=\operatorname{TVC3}\left(T_{3}^{*}\right)$. Consequently, $T^{*}$ is $T_{3}^{*}$.
3. If $\Delta_{1}>0$ and $\Delta_{2}<0 \square$ which implies that $T V C_{1}^{\prime}(M)=T V C_{2}^{\prime}(M)>0$ and $T V C_{2}^{\prime}(N)=T V C_{3}^{\prime}(N)<0$. Equation 26a-c-28-a-c imply that.
(i) $\quad T V C_{1}(T)$ is increasing on $[M, \infty)$.
(ii) $\quad T V C_{2}(T)$ is decreasing on $\left[N, T_{2}^{*}\right)$ and increasing on $\left[N_{2}^{*}, M\right)$.
(iii) $\quad T V C_{3}(T)$ is decreasing on $(0, N)$.

Combining (i), (ii) and (iii) we conclude that $T V C(T)$ has the minimum value at $T=T_{2}^{*}$ on $(0, \infty)$.
Hence, we conclude that $\operatorname{TVC}\left(T^{*}\right)=\operatorname{TVC2}\left(T_{2}^{*}\right)$. Consequently, $T^{*}$ is $T_{2}^{*}$.
Combining the above arguments, we have completed the proof.
Special Case:- Deterioration $=a+b t+c t^{2}$
if $b=0=c$, then deterioration $=a$
Lemma:- $e^{a(T-M)}-1-a T e^{a(T-M)}+\frac{a^{2} T^{2}}{2} e^{a(T-M)}+a M-\frac{a^{2}\left(M^{2}-N^{2}\right)}{2}>0$ if $T \geq M$
Proof:- Let $g(T)=e^{a(T-M)}-1-a T e^{a(T-M)}+\frac{a^{2} T^{2}}{2} e^{a(T-M)}+a M-\frac{a^{2}\left(M^{2}-N^{2}\right)}{2}$ then we have $g^{\prime}(T)=\frac{a^{2} T^{2}}{2} e^{a(T-M)}$

So $g(T)$ is increasing on $(M, \infty)$ and $g(T)>g(M)=\frac{a^{2} N^{2}}{2}>0$
It consequently, $e^{a(T-M)}-1-a T e^{a(T-M)}+\frac{a^{2} T^{2}}{2} e^{a(T-M)}+a M-\frac{a^{2}\left(M^{2}-N^{2}\right)}{2}>0$
If $T \geq M$. This completes the proof.

## Conclusions

In this paper, we study a model by considering time dependent decay item to find the retailer's optimal replenishment cycle time under two levels of trade credit. In addition, we develop an easy-touse procedure to find the optimal replenishment
cycle time for the retailer. This procedure is the main contribution of this study.

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