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## **RESEARCH ARTICLE**

# **Total Factor Productivity Analysis in Food Sector**

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## Abstract

In this study we to try to analyze the total factor productivity of 22 firms listed in Borsa Istanbul (BIST) in terms of economics perspective with the 2011-2015 years data. Equity, raw material cost and personnel cost were used as input variables; total sales and total export values also as output variables in accordance with the data acquired from BIST. Malmquist Total Factor Productivity Index was applied to data with input oriented models. According to research findings; all firms seems to have decreasing values only in technical efficiency; but on the contrary increasing values in technological efficiency, pure efficiency, scale efficiency and total factor productivity. The most improvements was observed to be approximately 4.5% in total factor productivity. A.V.O.D, Tarım and Dardanel were seen to be firms improving their values in all efficiency forms for five years; whereas Kent, Oylum and Pinar Et were observed to have decreasing values in all efficiency forms for five years.

Keywords: Borsa Istanbul, Food Industry, Efficiency, Malmquist Total Factor, Productivity.

#### Introduction

Moving by the fact that food is of great importance for the continuation of human lives, it can be said that first and foremost phase of social prosperity is to maintain the need of food and drinks sufficiently and healthily. In other words, the truth of food being the most basic need of human lives allows this sector to be more important and strategic than the other sectors of economy.

Food and beverage sector; with its nearly 290 billion liras in gross domestic product, over 42000 producing firms and over 480000 employers, is at the position of the largest production industry in Turkish economy. Turkish food sector also increased its percentage of exports by 3,5 times and became the 15th largest food and beverage sector all over the world with its %7 additional percentage on exports as of 2014 (Ministry of Sciens, Industry and Technology). Moreover, since the sector is a part of manufacturing industry and is labor- $\mathbf{it}$ intensive.  $\mathbf{is}$ of quite substantial importance in terms of employment. The percentage of employees of food and

beverage sector in Turkish manufacturing industry is % 12,4 (Social Security Institution). Apart from that, these firms producing in the food and beverage sector provide significant added value to Turkish economy. While the total added value created by the sector was 13,9 billion TL in 2013; this amount increased with the rate of %41 and became 23,5 billion TL in 2014 (Turkish Statistical Institution).

the "World Population According to Prospects: 2015 Revision" report prepared by United Nations, 7.3 billion of world's population in 2015 is estimated to reach 8.5 billion in 2030 and 9.7 billion in 2050 (United Nations. Department of Economicand Social Affairs). Due to the rise the population, global in warming. environmental pollution, scarce of resources and unconscious consumption signals that maintenance of food and beverages is going to be provided harder and harder for human beings. In this context, it can be stated that the strategic importance of food sector will rise for nations.

Additionally, because of the rapid changes on information and communication technology and globalization, competition between the firms gets tougher. Therefore, the only way to survive in this highly competitive environment can be managed with efficient production. In other words, the sustainability of these firms can be related to the terms of efficiency and productivity.

Generally, efficiency can be handled with two approaches in the literature. First one is economical efficiency approach and the other is firm sided approach. Economical efficiency approach mostly consists of the terms of Pareto optimum, and it expresses production and distribution efficiency. In firm approach, efficiency is defined as the accurate production of the firm by means of inputs and oputputs (Yükçü and Atağan, 2009:2). At this point, it this possible to describe efficiency to be ratio of actual output to the potential output [1].

With these thoughts it is highly possible to say that the determination of productivity and efficiency of the firms is of great importance. With this purpose, firms of the Istanbul Stock Exchange were selected. Because these firms have valid financial, executive and legal norms for productivity and efficiency analysis. As the decision making unit in our study, food and beverage producing firms within manufacturing industry were chosen.

Firstly, the studies conducted in the literature concerning this subject until this time were examined. Analysis method was introduced afterwards. In the third part of the study, variables and related data were explained. In the part of findings and discussion, findings of the analysis were discussed. In the last part, conlusion part, findings of the study were summarized and some future implication was developed for the next studies.

## Summary of the Literature

Examining the literature, it can be seen that the number of studies, using Data Envelopment Analysis and Malmquist Total Factor Productivity analysis that measured the efficiency of food and beverage sector, are limited. However, there are many studies taht measured efficiency and productivity of manufacturing industries and other sectors with these methos. In this section, the studies conducted to measure efficiency and productivity of food and beverages were examined respectively.

Percin and Ustasuleyman [2] used the method of Malmquist Total Factor Productiivity and Data Envelopment Analysis to measure and evaluate the food firms of Istanbul and textile Stock Exchange between 2000 and 2002. Inputs of the study were number of employers of the firms, total assets and equity capital. Outputs were sales, profits, market value, and profits per share and amounts per share. Analysis revealed that decrease of the efficiency of the food firms were less than that of textile firms, and the most important cause of the decrease of efficiency was observed to be the negativities on technical efficiency changes between 2000 and 2002.

Dizkirici [3] used the method of Data Envelopment Analysis to measure financial efficiencies of the food and beverages firms listed in BIST for the term between 2000 and 2002. Output of the study was profitabilty ratio. Inputs were liquidity, activity ratio and financial structure ratios. At the end of the study, each firm's productivity rate was compared with the values achived with MTFI for related term. As a result of the evaluations, Ulker was found the only firm both to be productive and have increasing productivity values.

Cikar and Percin [4] used efficiency analysis to analyse efficiencies of these firms with the data of 2009. After that, they used Malmquist Total Factor Productivity Index to measure the change of productivity of 25 sugar factories with 2002-2009 data. At the end of the study, under the assumption of constant returns to scale, 12 factories and under the assumption of variable return to the scale, 16 factories were found to be productive. After the MTFP analysis, % 0,6 increase on TFP was observed in mentioned firms for the period of 2002-2009.

Sevim [5] made a research on agricultural productivity of EU members and candidates of 28 EU countries by using 1993-2002 data. Malmquist TFP used was as a analysis method. A decrease of %0,9 on TFP was found in this study.

Different methods were observed in literature about the studies of efficiency and productivity of food sector. The more prominent was Birlik et al. [6] s study. In this study, Stochastic Frontier Analysis was used to predict the technical unproductivity levels of firms of Turkish food sector in the short and long run. In the study, surveys of statistics structured job of Turkish Statistical Institute were used and stochastic frontier function was estimated for the term 2003-2011. According to the results, technical unproductivity on food sector is persistent and the productivity level of the firms did not converge in the long run.

Chang and Robin [7] using the data from the term 1997-2003, examined the influence of innovation on productivity in Taiwan over 48794 firms from 23 industries. Output of the study was total sales; inputs were capital, workforce and intermediate goods of energy and production. Analysis revealed the fact that the innovative character of firms had significant negative effect on TFP both before and after 1990 at all sectors.

Examining the empirical studies of the literatüre, it is seen that Malmquist TFP were used to measure efficiency changes in various sectors. For example Georganta [8] measured the corn industry of the Greece; Deliktas [9] examined the private manufacturing industry of Turkey; Lorcu [10] examinde automotive industry in Yaylaci the Turkey; [11] examined automotive industry of 26 developing country; Madden and Savage [12] studied telecomunication sector; Managi et al. [13] worked petroleum and gas industry in Mexican Gulf; Chen [14] automotive industry in USA, Europa, Japan and North Korea; Shen and Shong [15] examined the

steel industry of China; Oh et al. (2014) the efficiency of manufacturing industry of Korea with this method.

Main feature of this study is that it uses data for a larger period than aforementioned studies and it differentiate by the choice of variables. Data used in that study are basically related the cost variables, poduction process and market share values. Therefore it can be claimed that these variable may represent the production process better than financial ones.

## Method

Malmquist TFP index, which considers taking time dimension Yalçıner [16] time dependent effects of variables Grifell and Lovell [17] into account while measuring the efficiencies of the decision making units (DMUs), was first developed by Caves et al. [18]. After that, the name of Malmquist was given to it, who proposed the idea of index establishing an with distance functions Grosskopf [19], Cingi and Tarım [20]. This index is described as the ratio of input and output distance functions in order to measure the change in TFP of a firm between the time periods of "s" and "t" Coelli et al [21].

Distance function for the output is defined as  $d(x, y) = \min \{\delta: (y/\delta) \in S\}$  and if the values of d(x, y) are on the "S" boundaries (production frontier) of vector Y, then it is equal 1.0 (=1.0). If vector y is defining a technivally ineffcient point on "S", it is bigger than 1.0 (>1.0); and if vector y is defining a point outside of the "S" than the value is smaller than 1.0 (<1.0) Cingi and Tarım, [22].

Malmquist TFP index is defined for output oriented models as equation (1) Färe [23] 66-80.

$$M_0^{t+1}(x^t, y^t, x^{t+1}, y^{t+1}) = \sqrt{\left[\frac{D_0^t(x^{t+1}y^{t+1})}{D_0^t(x^t, y^t)} x \frac{D_0^{t+1}(x^{t+1}y^{t+1})}{D_l^{1+t}(x^t, y^t)}\right]}$$
(1)

If  $M_0 > 1$ ; than it can be accepted that TFP increased from "t" term to "t+1" term. If  $M_0 <$ *1*, than it would be said that TFP decreased from "t" term to "t+1" term and finally if  $M_0 = 1$ , it would be acknowledged no change in TFP from "t" term to "t+1" term . It is possible to convert equation (1) to equation (2) Grosskopf, [19].

$$M_{0}^{t+1}(x^{t}, y^{t}, x^{t+1}, y^{t+1}) = \frac{D_{0}^{t+1}(x^{t+1}, y^{t+1})}{D_{0}^{t}(x^{t}, y^{t})} \times \sqrt{\left[\frac{D_{0}^{t}(x^{t+1}, y^{t+1})}{D_{0}^{t}(x^{t}, y^{t})} \times \frac{D_{0}^{t+1}(x^{t+1}, y^{t+1})}{D_{1}^{t+t}(x^{t}, y^{t})}\right]}$$
(2)

Equation (3) describes the change in technical efficiency and defines the approaching process (catching-up effect) of

$$\text{TED} = \frac{D_0^{t+1}(x^{t+1}y^{t+1})}{D_0^{t}(x^{t}y^{t})}$$
(3)

production

Mahadevan [25].

of

Equation (4) describes technological changes and defines the shift of efficient frontier in time (frontier shift or boundary

$$TD = \sqrt{\left[\frac{D_0^t(x^{t+1}y^{t+1})}{D_0^t(x^t,y^t)} x \frac{D_0^{t+1}(x^{t+1}y^{t+1})}{D_I^{1+t}(x^ty^t)}\right]}$$
(4)

Therefore, changes occured in technical efficiency and technological effiviciency are part of changes in TFP and their multiplication gives the index of TFP as

$$M_0^{t+1}(x^t, y^t, x^{t+1}, y^{t+1}) = TED \ x \ TD$$

Changes in technical efficiency explains the situation of getting closer to the production frontier under the assumption of constant return to the scale; while changes in technological efficiency express the changes of technologies utilized or the shift of production possibilities curve Mahadevan, [25].

Change in the pure efficiency express technical changes under constant return to the scale; change in the scale efficiency defines the degree of approaching to the most effective scale/optimal scale and

**Table1: Variables and Definition** 

(5)

shown in equation (5) (Kök and Simsek, [26]

5; Herrero and Pascoe [27]. This allows us to

observe the impact of both factors on TFP.

decision making units (DMUs) to the efficient

frontier. This can be expressed to be catching

frontier

shift). Meaning, it can be accepted as the

shift of production possibilities

Rezitis,

[24].

curve

changes in TFP defines the sum of both technical and technological change Akhisar ve Tezergil, [28].

#### Data

In this section, it can be found the explanations regarding the data used in this study. 5 variables were used totally: equity capital, personnel cost, raw material cost as input variables; total sales and total export value as output variables. Information about these variables is stated on Table 1.

Varia	Variable Definition		Source			
	EQ	Equity				
Input	PC	Personnel Cost	Dama Istanbal (DICT)*			
	RC	Raw Material Cost	Borsa Istanbul (BIS1)			
Ounut	TS	Total Sales				
Ouput	TE	Total Export				

**Reference:** <sup>(\*)</sup> Obtained from https://www.kap.org.tr Accessed Date: 01.01.2016-01.03.2016

#### **Results and Discussion**

Variables that do not contribute to production and have multicolinearity should

be removed from analysis Norman and Stoker [29]. In this context, correlation analysis was applied before the analysis to examine correlation between the variables. This analysis revealed that correlation between variables was too low.

In this analysis: technical efficiency. technological efficiency, pure technical efficiency, scale efficiency and TFP changes of 22 firms for four terms in five years were examined. Additionally, change of efficiency averages were studied for these terms. Also, by analyzing the five year production process of the firms as a whole, values obtained were compared with each other and interpreted.

Values bigger than 1 (>1) shows the increase of the efficiency and values less than 1 (<1) shows decrease of efficiency for the related term. But, values equal 1 (=1) means no change of efficiency in the related term.

Examining technical efficiency levels, describing the approach to efficient frontier, out of these four terms, only efficiency loss (15 %) were observed in 2013-2014 term, whereas there was an increase of efficiency in other terms. In this five years period, it could be said that firm efficiency levels were observed to be fluctuating up and down rather than purely a constant increase or decrease.

The only firm was Merko Gida to preserve its technical efficiency as a stable in this five years period.

Examining the technological efficiency change, which describes the shift of production possibilities frontier in time; it was observed that firms had efficiency decreases at about 14% reagrding averages fort he period of 2011-2012. But in the other terms, they seemed to inrease their efficiencies, while to have a small efficiency loss only in the last term.

Banvit, Coca Cola, Penguen Gida seemed to be only three firms to increase their efficiency values for all terms. On average a loss of %14 on technological efficiency which can be described as gained by the firms with technological changes and signals to the shift of production opportunities curve was observed for 2011-2012 term and an increase of efficiency occured for the following two terms then a little decrease if efficiency happened in the last term. Banvit, Coca Cola and Penguen are ther firms that gained efficiency in every term within this 5 year period.

Evaluating the pure technical efficiency level, which implies the technical efficiency change under the assumption of variable return to the scale, it may be expressed that the only term in which firms experienced efficiency loss at about 8% was 2013-2014.

In other terms, they seemed to have efficiency increases. While no changes were observed in the efficiency level of Banvit, Kerevitaş Gıda, Merko, Selçuk Gıda and Tat Gıda; other firms seemed to have a fluctuating trend at efficiency levels. Considering the relation of changes in pure efficiency with managerial efficiencies/abilities Lorcu, [10] 283, it is possible to put forward that none of them experienced a continuous increases in managerial capabilities.

examining the scale efficiency When acquisitons of the firms, which implies the production scale, optimal firms were observed to have efficiency decreases (about 8%) in only 2013-2014 term, while experiencing efficieny increases in other terms. Of the 22 firms, the only firm was Merko Gida to preserve its conditions, while others seemed to have fluctuated up and down.

In sum, it is possible to declare that none of the firms experienced steady improvements in the optimal production scale for all terms.

If an evaluation based on changes of TFP levels covering the efficiency changes both in technical and technological efficiencies, is made it could be said that firms experienced efficiency decreases only in the 2011-2012 term regarding averages, but efficiency increases in the next terms. It is possible to assosciate that efficiency loss with that of technological loss at the same period.

Moreover, A.V.O.D. Gida, Tarım Inc., Pınar Süt and Pınar Su seemed to experience steady improvement in efficiency levels for these five years.

<b>Table 2: Results</b>	of Malmquist To	tal Factor Proc	ductivity Ana	alysis (2011-2015)\
				· · · · · · · · · · · · · · · · · · ·

		TECHNI EFFICIE (TEC)	CAL ENCY (	CHAN	GE	TECHI EFFIC (TC)	NOLOG IENCY	ICAL CHANG	E	PUR CHA (PTE	E EF NCE EC)	FICIE	NCY	SCA CHA (SEC	LE E NGE X)	FFICI	ENY	TOT PRO CHA	TAL DDUC ANGE	FAC' CTIVI E (TF1	FOR TY PC)
DM	Us		201	201	201					201	201	201	201	201	201	201	201	20	20	20	20
		2011- 2012	2- 201 3	3- 201 4	4- 201 5	2011- 2012	2012- 2013	2013- 2014	2014- 2015	1- 201 2	2- 201 3	3- 201 4	4- 201 5	1- 201 2	2- 201 3	3- 201 4	4- 201 5	11- 20 12	12- 20 13	13- 20 14	14- 20 15
1	Altınya ğ Kom. A.S.	0,746	$\begin{array}{c} 0,7\\00 \end{array}$	0,8 80	1,1 77	0,340	1,171	1,037	1,110	0,7 54	0,6 96	0,9 37	$1,0 \\ 35$	0,9 90	1,0 06	0,9 39	1,0 70	$0,7 \\ 54$	0,8 20	0,9 12	$\begin{array}{c} 1,4\\ 16 \end{array}$
2	A.V.O.D Gıda ve Tarım	1,390	$^{1,1}_{83}$	$\substack{1,1\\67}$	$0,9 \\ 36$	0,878	0,658	1,277	1,215	$^{1,3}_{45}$	1,3 79	$\begin{array}{c} 1,0\\00 \end{array}$	$0,9 \\ 54$	$1,0 \\ 33$	$0,9 \\ 42$	$\substack{1,1\\67}$	$\begin{array}{c} 1,0\\00 \end{array}$	$^{1,2}_{20}$	$^{1,3}_{59}$	$^{1,4}_{57}$	$\substack{1,1\\30}$
3	Banvit	1,362	1,0 00	0,6 96	$^{1,0}_{17}$	1,002	1,544	1,356	1,394	1,0 00	$\begin{array}{c} 1,0\\00 \end{array}$	1,0 00	1,0 00	$1,3 \\ 62$	1,0 00	0,6 96	1,0 17	$0,9 \\ 16$	$^{1,5}_{44}$	$^{1,4}_{66}$	$^{1,3}_{27}$
4	Coca Cola	0,934	$0,6 \\ 47$	$0,6 \\ 93$	1,1 07	1,002	1,259	1,581	1,394	$\begin{array}{c} 1,0\\00 \end{array}$	$\begin{array}{c} 1,0\\00 \end{array}$	$0,6 \\ 09$	$\begin{array}{c} 1,0\\00 \end{array}$	$0,9 \\ 34$	$0,6 \\ 47$	$0,9 \\ 75$	$^{1,2}_{82}$	$0,9 \\ 35$	$^{0,8}_{15}$	$0,9\\38$	$^{1,0}_{23}$
5	Dardan el	1,495	1,3 76	$0,6 \\ 54$	$0,7 \\ 65$	1,339	0,762	0,759	1,114	$^{1,1}_{76}$	1,3 72	$0,5 \\ 55$	1,0 67	1,4 41	1,0 01	0,9 99	0,7 17	1,2 69	1,0 94	$\begin{array}{c} 0,7\\ 65\end{array}$	1,3 82
6	Ersu Gıda Evine	1,383	$^{1,4}_{62}$	$0,9 \\ 18$	$1,2 \\ 05$	0,739	1,252	1,037	0,715	$^{1,4}_{21}$	$1,5 \\ 78$	0,9 90	1,0 10	$0,9 \\ 74$	$0,9 \\ 51$	$0,9 \\ 27$	$\begin{array}{c} 1,1\\ 93 \end{array}$	1,0 22	$\begin{array}{c} 1,0\\ 56\end{array}$	$0,9 \\ 52$	0,8 61
7	Frigo Pak Gida	1,066	$1,1 \\ 90$	0,8 48	0,6 87	1,010	0,789	1,666	1,413	$1,0 \\ 56$	$\begin{array}{c} 1,1\\ 09 \end{array}$	1,0 00	0,7 74	1,0 09	1,0 73	0,8 48	0,6 67	1,0 76	0,9 39	$^{1,2}_{75}$	$\begin{array}{c} 1,3\\ 44 \end{array}$
8	Karasus an Su Ü.	1,188	$0,6 \\ 92$	$0,7 \\ 30$	1,0 19	0,363	1,271	1,026	0,728	$1,0 \\ 00$	$\begin{array}{c} 0,5\\ 11 \end{array}$	$\begin{array}{c} 0,7\\ 03 \end{array}$	$^{1,4}_{53}$	$\begin{array}{c} 1,1\\ 88 \end{array}$	$^{1,3}_{53}$	$^{0,6}_{57}$	$^{1,0}_{97}$	$\begin{array}{c} 0,7\\07\end{array}$	0,8 79	$0,8 \\ 36$	$^{1,1}_{98}$
9	Kent Gıda	0,617	$^{1,3}_{98}$	$1,0 \\ 00$	$^{1,3}_{46}$	0,664	0,667	1,216	1,029	$1,0 \\ 00$	$\begin{array}{c} 1,0\\00 \end{array}$	1,0 00	$0,7 \\ 65$	$\begin{array}{c} 0,4\\17 \end{array}$	$^{1,3}_{98}$	1,0 00	$0,7\\36$	1,1 10	1,1 21	$^{1,2}_{16}$	$0,7 \\ 02$
10	Kerevit aş Gıda	1,356	$\begin{array}{c} 1,0\\00 \end{array}$	$^{0,6}_{54}$	$^{1,2}_{02}$	0,538	1,250	0,686	0667	$\begin{array}{c} 1,0\\00 \end{array}$	$\begin{array}{c} 1,0\\00 \end{array}$	$\begin{array}{c} 1,0\\00 \end{array}$	$\begin{array}{c} 1,0\\00 \end{array}$	$^{1,3}_{56}$	$\begin{array}{c} 1,0\\00 \end{array}$	$^{0,7}_{54}$	$^{1,2}_{01}$	$0,9 \\ 56$	$^{1,2}_{50}$	$^{1,3}_{64}$	$0,8 \\ 21$
11	Konfrut Gıda	0,986	0,6 56	1,1 36	0,8 38	1,113	1,169	1,018	0,875	1,1 05	0,6 02	1,1 34	0,8 55	0,8 92	1,0 89	1,0 01	0,9 80	1,0 97	0,7 67	1,1 56	0,7 33
12	Kristal Kola Morko	1,120	0,6 57 1.0	0,6 47 1.0	1,3 04 1.0	0,785	1,311	1,465	0,722	1,3 47 1.0	0,9 22 1.0	0,6 73 1.0	1,3 17 1.0	1,3 98 1.0	0,7 13 1.0	0,9 61 1.0	1,3 19 1.0	1,1 73 1 2	1,5 18 0.6	0,9 48	1,2 03 0.7
13	Gida Mert	1,000	00 0.6	00 0.8	1,0 00 1.3	1,396	0,613	1,642	0,742	1,0 00 1.3	$     \begin{array}{c}       1,0\\       00\\       0.7     \end{array} $	1,0 00 1.2	1,0 00 1.0	00 0.8	$     \begin{array}{c}       1,0\\       00\\       0.5     \end{array} $	00 0.6	1,0 00 1.3	1,5 96 1.2	0,0 13 0.6	$62 \\ 1.4$	$42 \\ 1.4$
14	Gıda Oylum	1,120	66 0,7	66 0,6	89 0,6	1,139	1,118	1,337	0,659	$58 \\ 1,5$	83 0,7	78 0,7	$00 \\ 1,3$	$25 \\ 1,5$	$65 \\ 0,8$	$78 \\ 1,0$	89 0,6	$76 \\ 1,2$	47 0,7	17 0,6	04 0,6
15	Sınai Pengue	0,769	76 1,4	$   \begin{array}{c}     16 \\     0,7 \\   \end{array} $	33 0,6	1,065	0,647	1,407	1,741	21 0,7	11 1,2	10 0,7	11 0,6	51 1,0	10 1,0	$15 \\ 0,9 \\ 0.0$	33 0,8	95 0,8	72 1,2	45 1,0	63 0,9
17	n Gida Pinar Süt	0,956	83 0,9 58	54 0,9 59	64 1,3 53	1,091	1,047	1,162	0,820	61 1,0 00	$     \begin{array}{c}       35 \\       0,9 \\       75     \end{array}   $	60 1,0 25	05 0,9 60	10 0,9 56	77 0,9 82	93 0,9 35	98 1,4 10	19 1,0 43	54 1,0 03	61 1,1 14	96 1,1 09
18	Selçuk Gıda	0,647	1,4 85	1,0 00	1,0 00	0,504	1,493	1,379	0,708	1,0 00	1,0 00	1,0 00	1,0 00	$0,6 \\ 02$	1,4 93	1,0 00	1,0 00	0,5 26	1,5 57	1,3 79	0,7 08
19	Tat Gıda	0,653	$^{1,5}_{35}$	$0,7 \\ 33$	$^{1,3}_{65}$	0,479	1,428	0,829	1,388	$\begin{array}{c} 1,0\\00 \end{array}$	$\begin{array}{c} 1,0\\00 \end{array}$	$\begin{array}{c} 1,0\\00 \end{array}$	$\begin{array}{c} 1,0\\00 \end{array}$	$0,6 \\ 53$	$^{1,4}_{35}$	$0,7 \\ 33$	$^{1,3}_{65}$	$\begin{array}{c} 0,7\\ 13 \end{array}$	$\begin{array}{c} 1,5\\ 09 \end{array}$	$\begin{array}{c} 0,6\\ 45 \end{array}$	$^{1,4}_{94}$
20	Vanet Gıda D	0,543	0,7 45	0,9 64	1,2 07	0,520	1,229	1,069	0,848	0,5 55	1,6 78	0,8 45	1,2 90	1,1 94	1,4 85	1,1 41	0,6 67	0,6 22	0,9 16	1,0 31	1,0 23
21	Pinar Et Dimon	0,655	1,4 23	1,0 42 0.7	0,7 08	0,866	1,403	0,667	1,283	0,6 55 1 1	1,2 55	1,2 46 0.7	0,9 60	0,6 60	1,3 74	0,9 09	0,7 34	1,1 96	1,4 20	1,1 59	0,7 89
22	Su	1,435	0,9 37	65 0.6	1,3 33	0,823	1,131	1,028	0,755	1,1 20	0,8	0,7 50	1,4 32	0,8 75	1,1 41	0,8 69	1,1 64	1,1 66 0.5	1,0 59	1,1 46	1,3 77
Miı	nimum	0,417	47 1.5	0,0 16 1,1	0,6 33 1,3	0,34	0,613	0,667	0,611	$55 \\ 1.4$	0,5 11 1.6	$55 \\ 1.2$	0,0 05 1.4	$17 \\ 1.5$	5 1.4	57 1.1	0,6 33 1.4	$\frac{0,5}{26}$	$13 \\ 1.5$		63 1,4
Ma	ksimum	1,495	35 1,0	67 0,8	89 1,0	1,446	1,544	1,666	1,441	21 1,0	78 1,0	78 0,9	53 1,0	51 1,0	93 1,0	67 0,9	10 1,0	96 0,9	57 1,0	66 1,1	94 1,0
Ave	erage ndart	1,030	44	51 0,1	57 0.2	0,868	1,086	1,191	0,983	57 0.2	29	19 0,1	36	15 0.2	70	18 0,1	25	22 0.3	87 0.3	07	66 0,2
Dev	viation	0,328	27	67	53	0,326	0,304	0,302	0,298	44	97	94	12	91	64	40	51	42	01	58	79

Source: Obtained by authors with Win4DEAP 1.1.2. programme.

#### **Table 3: Efficiency Values of Four Terms**

Years	TEC	тс	PTEC	SEC	TFPC
2011-2012	1,030	0,868	1,057	1,015	0,922
2012-2013	1,044	1,086	1,029	1,070	1,087
2013-2014	0,851	1,191	0,919	0,918	1,107
2014-2015	1,057	0,983	1,036	1,025	1,066
Minimum	0,851	0,868	0,919	0,918	0,922
Maksimum	1,057	1,191	1,057	1,070	1,087
Average	0,995	1,032	1,010	1,007	1,045
Standart Deviation	0,096	0,138	0,061	0,063	0,084

Source: Obtained by authors with Win4DEAP 1.1.2. programme.

Making an evaluation covering all of the firms and examining improvements for all efficiency kinds; firms seemed to experience efficiency losses only in technical efficiency averages, but to have efficiency improvements in all other kinds. The most efficiency improvements was 4,5% in TFP level.Moving by the periodic averages, changes achieved in technical efficiency, technological efficiency and TFP are presented in Table 1 below.



Figure 1: Trend of technical efficiency, technological efficiency and total factor productivity change

As seen in Table 1; technical efficiency, technological efficiency and TFP value Terms rising until 2012-2013 term. While technical efficiency hit the bottom on 2013-2014 term, the others were still rising. Technological efficiency value peaked in 2013-2014 term. Technical efficiency were seen to have increased, while the others to have decreased towards to last term.

Examining the changes of all efficiency levels of the firms as a whole in Table 4; it is possible to express that the most efficiency increases experienced by all firms were seen in pure technical efficiency level

with an average 5.6%, while the most efficiency decreases were seen in technological efficiency level with an average 2% for these five years. Moreover firms seemed to have efficiency improvement at about 3.7% in TFP. A.V.O.D. Gida and Tarim, Dardanel were seen to have steady improvements in all kinds of efficiencies fo these five years. But on the contrary, Kent Gida, Oylum Industry, Pinar Et were observed to have experienced decreases in all kind of efficiencies. Dardanel was in the first rank with the improvement of 66%, whereas Kent Gida was in the last place with 43% loss in TFP.

Table 4: Efficiency averages of the firms between 2009-2013

	DMU	TEC	TC	PTEC	SEC	TFPC
1	Altınyağ Kom. A.Ş.	1,000	0,823	1,000	1,000	0,823
2	A.V.O.D Gıda ve Tarım	1,480	1,027	1,443	1,026	1,521
3	Banvit	1,080	1,485	1,000	1,080	1,604
4	Coca Cola	0,932	0,992	1,000	0,932	0,925
<b>5</b>	Dardanel	1,334	1,246	1,323	1,008	1,662
6	Ersu Gıda	1,259	0,910	1,252	1,006	1,146
7	Frigo Pak Gıda	0,847	1,355	0,976	0,868	1,147
8	Karasusan Su Ü.	1,013	0,744	0,917	1,104	0,754
9	Kent Gıda	0,767	0,743	0,828	0,926	0,570
10	Kerevitaş Gıda	1,154	0,981	1,000	1,154	1,132
11	Konfrut Gıda	0,886	1,037	0,896	0,988	0,919
12	Kristal Kola	1,417	0,842	1,291	1,098	1,194
13	Merko Gıda	1,000	0,975	1,000	1,000	0,975
14	Mert Gıda	0,640	0,930	1,080	0,607	0,609
15	Oylum Sınai	0,712	0,898	0,955	0,752	0,790
16	Penguen Gıda	0,926	1,277	0,933	0,992	1,182
17	Pınar Süt	1,044	1,021	0,990	1,055	1,066
18	Selçuk Gıda	1,065	0,832	1,018	1,045	0,886
19	Tat Gıda	1,403	0,846	1,000	1,403	1,187
20	Vanet Gıda	0,828	0,822	1,026	0,808	0,681
21	Pinar Et	0,842	0,962	0,990	0,851	0,810

22	Pınar Su	1,324	0,802	1,321	1,002	1,222
	Minimum	0,640	0,743	0,828	0,607	0,570
	Maksimum	1,480	1,485	1,443	1,403	1,662
	Average	1,043	0,980	1,056	0,987	1,037
	Standart Deviation	0,240	0,199	0,161	0,157	0,301

Source: Obtained by authors with Win4DEAP 1.1.2. Programme.

Changes experienced by the firms on the basis of all efficiency kinds for these five

years were presented in Table 5 in terms of direction and numbers.

#### Table 5: Variation of Efficiencies of Firms (2011-2015)

	Increased (>1)	Stable (=1)	Decreased (<1)
TEC	11 (%50)	2 (%9)	9 (%41)
TC	7 (%32)	-	15 (%68)
PEC	8 (%36)	6 (%28)	8 (%36)
SEC	11 (%50)	2 (%9)	9 (%41)
TFPC	11 (%50)	-	11 (%50)

**Source:** Obtained by authors with Win4DEAP 1.1.2. Programme.

It may be said that 11 firms in technical efficiency, 7 firms in technological efficiency 8 firms in pure efficiency, 8 firms in scale efficiency and 11 firms in TFP achieved improvements for this five years period. Comparing numerically, it possible to say that half of the firms made improvements especially on technical efficiency, scale efficiency and TFP levels [28-37].

#### Conclusion

Food sector exists ar present in the manufacturing industry to be supplier of the basic and primary needs of human beings. This sector is one of the strategical sector of Turkish economy because of its share in GDP and high level of added value and the employment it creates.

It is possible to say that efficiency and productivity analysisis can help develop suggestions for source efficiency and other policies implemented by policy makers. In that frame, this study analyzed TFP and production efficiency of 22 firms of food industry listed in BIST with data belonging the years of 2011-2015.

As a result of the analysis, considering the term 2009-2013 as whole and evaluating

improvements achieved in all kind efficiencies, it is observed that firms had some losses only in the technical efficieny level, while they got improvements in other types of efficiencies.

The highest improvement is at TFP with % 4,5. A.V.O.D. Gida and Tarim and Dardanel were the only firms to have improvements in all kinds of efficiencies; while Kent, Oylum and Pinar Et were the only firms to have efficiency losses in all efficiency types. Ranking firms on the basis of improvement in TFP, while Dardanel is first firm with %66 improvement, Kent Gida is last one with the % 43 loss.

Main restrictions of this study were Malmquist TFP analysis, data set belonging to the period of 2011-2015and Win4DEAP 1.1.2. programme. Additionally the types and numbers of input and output variables can be considered other restrictions. Thus, it can be specified that the validity of the findings of this study can be enhanced with changing of analysis method, analysis programme, data set and the number and type of variables.

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